

# Rural Lands Update

**Practical Tax and Legal Issues Facing Clients with Property Interests in Farm, Horticultural, and Forest Land**



**June 16**

**Newland, NC, 8:00am-12:45pm**

Mayland Community College, Avery Campus, I-TV Room  
(758 Cranberry Street)

**June 17**

**Sylva, NC, 8:00am-12:45pm**

Southwestern Community College, Sylva Campus, Balsam Center, Myers Auditorium, Room 148-B (447 College Drive)

Presented by NC Farm Transition Network, NC Cooperative Extension, NC Farm Bureau Federation  
Land Loss Prevention Project  
NC Department of Agriculture and Consumer Services

## Program Speakers

- **Stephen A. Woodson, Esq.**, Associate General Counsel, North Carolina Farm Bureau Federation
- **Theodore A. Feitshans, Esq.**, NC Cooperative Extension
- **Guido van der Hoeven**, NC Cooperative Extension
- **Andrew Branan, Esq.**, Director, North Carolina Farm Transition Network
- **Mark Megalos, PhD.**, North Carolina State University College of Natural Resources (Forestry)
- **Omari Wilson, Esq.**, Staff Attorney, Land Loss Prevention Project
- **Brittany Whitmire**, Project Director, RMA Community Outreach & Assistance Partnership, NC Cooperative Extension

## Program Collaborators



NCDA&CS



LAND LOSS  
PREVENTION  
PROJECT



**About NCFTN:** A non-profit formed in 2004, NCFTN develops education programs and resources for farmers, forest managers, landowners, and their professional advisers to support decisions to keep land in agricultural and forest production. This continuing education credit series is a statewide effort to improve the relationships between landowners and the professionals that advise them. Please visit our website at [www.ncftn.org](http://www.ncftn.org).

This program is supported by USDA Risk Management Agency



North Carolina Farm Transition Network, Inc.  
P.O. Box 443  
Hillsborough, NC 27278



# About this Seminar

Owners of rural farm and forest land face challenging decisions about managing the land and its values to family heritage and wealth. Rising land prices, increasing ages of landowners, absentee ownership, and shifts in land use require owners to seek competent professionals to support their decisions. **The Rural Lands Update** is designed for attorneys, foresters, accountants, financial planners, appraisers and other professionals serving clients with interests in rural landholdings. Landowners are also encouraged to attend to learn more about the issues and the relationships with the professional advisors they need. Course materials examine tax and legal issues facing owners of rural farm and forest land. Particular focus is given to planning short and long term transfers in estate planning, using conservation programs and business entity tools for maintaining rural land wealth. The ethical minefield of working with multiple land owners and other professionals will also be explored. In short, this seminar is about practical issues facing **all** owners of rural land.

## Accreditation

The seminar has applied for:

4 hours of continuing education credit with:

- North Carolina State Bar Board of Continuing Legal Education (CLE)
- Society of American Foresters (SAF)

The workshop is designed to meet the standards of the NC State Board of CPA Examiners (21 NCAC 8G.0400) for continuing education credit. NCFTN is not registered with this board. However, CPAs may claim credit for courses offered by non-registered sponsors provided that those courses contribute to professional competence and meet professional standards.

## Agenda

Newland, June 16 12:30pm—5:15pm  
Sylva, June 17 8:30am—12:45pm

Newland	Sylva	
12:30	8:00	Registration Opens
12:50	8:20	Opening Comments
1:00	8:30	Rural Land Transfer Traps: Avoiding Property Tax Rollbacks when gifting, selling, re-titling, or changing the use of property
2:00	9:30	Conservation Easements: What to know when your client asks?
3:00	10:30	Break
3:15	10:45	The Business of Land Ownership: Titling and Managing Land in a Business Entity
4:15	11:45	Ethical Issues in Representing Landowners: Identifying your client and working with non-legal professionals
5:15	12:45	Adjourn

## Registration

Registration opens May 1.  
Early Bird registration closes May 30.

### Fees:

\$35/\$45 General Registration (non-credit)  
\$89/\$99 Continuing Education Registration

**Pro-Bono Challenge:** Licensed professionals seeking CE credit will receive 35% discount for committing to a one hour consultation with a qualifying landowner.

**Full scholarships available** for farmers/landowners in Western North Carolina registering by May 28th.

Call 919 732 7539 for details

## Rural Lands Update

Practical Tips on Serving Clients with Property Interests in Farm and Forestland

Newland, June 16       Sylva, June 17

Name \_\_\_\_\_ Title \_\_\_\_\_  
 Check here if you are a landowner/farmer and not seeking professional education credit  
 Organization \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Work Phone \_\_\_\_\_ Fax \_\_\_\_\_  
 Email \_\_\_\_\_

## Continuing Education Credit (select one)

CLE       SAF

License # (if applicable) \_\_\_\_\_

Registration Fees: \$ \_\_\_\_\_

Payment Method:

Check enclosed       Visa       MasterCard

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Billing Address \_\_\_\_\_

Mail or fax payment details and a completed registration form for each attendee to:

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